

## Message Text

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PAGE 01 MANILA 11639 280432Z

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ACTION COME-00

INFO OCT-01 EA-11 ISO-00 EB-11 RSC-01 DRC-01 /025 W

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R 270925Z SEP 74

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 7216

UNCLAS MANILA 11639

E.O. 11652: N/A

TAGS: BEXP, RP

SUBJ: MAJOR PROJECT: UP MEDICAL CENTER

REF: STATE 208062

1. QUESTIONS RAISED REFTEL DISCUSSED DR. GABRIEL G. CARREON, CHAIRMAN OF PHILIPPINE MEDICAL CENTER STUDY COMMITTEE AND CONCURRENTLY HEAD OF COMMITTEE SELECTING CONSULTANT. SITUATION IS AS FOLLOWS:

(A) NO FINANCING ARRANGEMENTS CONCLUDED ON PROJECT ALTHOUGH PREFERENCE REMAINS FOR BILATERAL OR BANK/ COMMERCIAL CONSORTIUM LOAN. SOME FORM OF GERMAN OFFER HAS BEN MADE. TRADE SOURCES SPECULATE THAT SIEMEN-PHILIPPINES (HOSPITALITJL INVOLVEMENT IN CURRENT 120 BED HEART CENTER FOR ASIAN DEVLOPMENT, MANILA, WILL LIMIT AVAILABILITY GERMAN FUNDS.

(B) DR. CARREON BELIEVED TO BE KEY MEMBER ON SEVEN MEMBER SELECTION COMMITTEE. ALTHOUGH NAMES NOT AVAILABLE OTHERS INCLUDE DOCTOR, ARCHITECT, ENGINEER, ECONOMIST, AND BUSINESS MANAGEMENT SPECIALIST.

(C) COMMITTEE SELECTING CONSULTANT ADDRESSED LETTERS OF INVATION IN LATE AUGUST 1974 TO U.S., GERMAN AND BRITISH FIRMS BELIEVED TO BE ACTIVE IN HOSPITAL CONSULTING  
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PAGE 02 MANILA 11639 280432Z

FIELD. FIRMS WERE ASKED TO INDICATE THEIR INTEREST AND

QUALIFICATIONS FOR PROJECT ON OR BEFORE SEPTEMBER 30, 1974. BECAUSE OF LIMITED CIRCULARIZATION OF U.S. TRADE DR. CARREON HAS AGREED TO PLEAD FOR ONE TO TWO WEEKS ADDITIONAL TIME FOR PRESENTATION OF U.S. EXPRESSIONS OF INTEREST. COMMITTEE HAS CURRENT OBJECTIVE OF COMPLETING COMPREHENSIVE FEASIBILITY STUDY, HOWEVER, BY END OF NOVEMBER 1974.

(D) FIRMS OFFERING THEIR CONSULTING SERVICES ARE INVITED TO INCLUDE IN THEIR PROPOSAL HOW THEY CAN ASSIST IN IMPLEMENTATION OF PROJECT AFTER DETERMINATION OF ITS FEASIBILITY, I.E. FROM DESIGN TO CONSTRUCTION AND TO OPERATION STAGES. AT THIS POINT IN TIME, STUDY COMMITTEE HAS NOT PRECLUDED EVENTUAL EMPLOYMENT OF TURNKEY OPERATOR, OR IN-DEPTH OR HORIZONTAL DEVELOPMENT BY FOREIGN CONTRACTOR.

(E) NO DATES HAVE YET BEEN SET FOR COMMENCEMENT OF PROJECT. TO BEST OF OUR KNOWLEDGE NO CONTRACTS HAVE BEEN MADE.

2. SEPARATE MESSAGE FOLLOWS ON COMMITTEE'S INVITATION TO FOREIGN FIRMS OFFERING CONSULTING SERVICES.  
SULLIVAN

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## Message Attributes

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